



**BuyingPower™**

ODP Business Solutions Rep Overview

**odp**  
BUSINESS SOLUTIONS™

# WHAT IS BUYING POWER?

We are a leading group purchasing organization (GPO) that delivers National Account level discounts and service levels to companies nationwide. Membership is free and there is no contract or obligation to purchase.

GROUP **GPO**  
PURCHASING  
ORGANIZATION

# WE ARE YOUR MARKETING TEAM!



## We Provide:

- ODP Rep Portal ([Click Here](#))
- Marketing Materials
- Monthly Member Savings Reports
- Mid-Month Marketing E-Mails
- Welcome E-mails
- Buying Power website with latest ODP offers, coupons, etc.
- Monitored ODP spend with follow-up calls from our experienced team of Account Managers
- Assistance with Customer Service Issues

# WHAT'S IN IT FOR YOUR CUSTOMERS?



- A Heavily Discounted ODP Core List
- Big Ink & Toner deals
- Up to 49% off over 130,000 ODP items
- Ability to add a Custom Core
- Free Next Day Shipping on Orders Over \$30
- Tiered Rebate Program
- Dedicated ODP Support Resources
- Access to Buying Power's Preferred Providers & Employee Perks Program
- Check us out at: [www.buyingpowerusa.com](http://www.buyingpowerusa.com)

# TIERED REBATE PROGRAM



## Quarterly Rebate Tiers:

\$6,250 - \$12,500 quarterly spend = 2.0%

\$12,501 - \$18,750 quarterly spend = 2.5%

\$18,751 + quarterly spend = 3%

\* The minimum quarterly sales threshold for receiving the 4% rebate is \$6,250.

\* Customers must sign Buying Power Rebate Agreement to be eligible for rebate.

# PREFERRED SUPPLIER PARTNERS

- ODP Business Solutions
- HP
- ADP
- Myautoloans.com
- EPSG
- Costco
- Clever RX
- PetsBest
- Billshark
- DentalPlans.com
- Great Wolf Lodge
- Enterprise rent-a-car



**BILLSHARK**

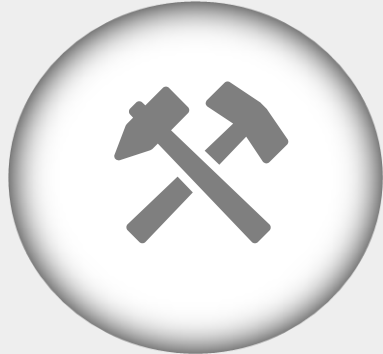


C L E V E R 

**:DentalPlans.com**



# INDUSTRIES SERVED



General Business



Construction



Manufacturing



Transportation



Financial Services



Associations

# Questions?

The logo for Buying Power, featuring the word "Buying" in blue and "Power" in orange, with a trademark symbol (TM) to the right.

**BuyingPower™**

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ODP Rep Portal ([Click Here](#))

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